

Research on Negotiation in Organizations

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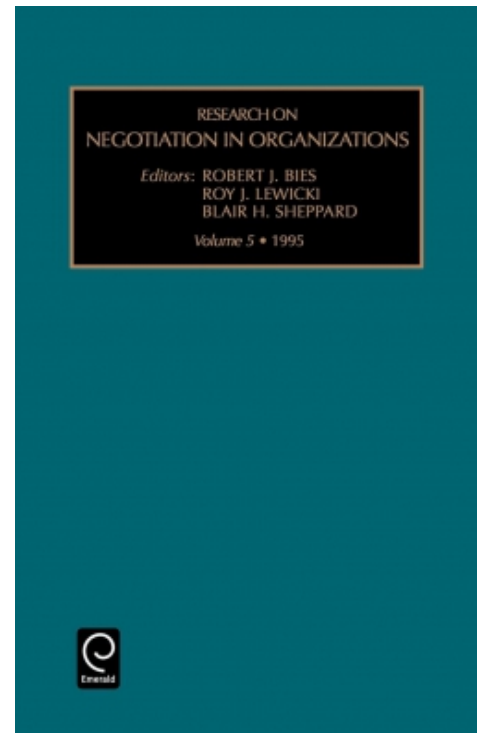
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About the Book

This fifth volume in the series discusses such topics as the effects of relationships and context among relative equals, paranoia and distrust in organizations, and perspective competition in a collaborative context.



Format: Hardback

Pagination: 292

Price: £85.99 \$150.99 €125.99

Publication Date: 31st Aug 1995

ISBN: 9781559389280